From Passion Springs Purpose!

This phrase perfectly captures our students’ spirit which guides everything they do. During the 2014-15 school year, we focused on conveying this spirit through a number of initiatives, including new Career Interest Groups, further enhancing the ways in which employers and students may connect.

We continue to develop new ways to introduce a greater number of students to the Career Center, while living our goals of excellent career preparation, extensive collaborative partnerships, and utilizing dynamic decision-making. At the same time, we work diligently to ensure top employers are aware of the talent, passion, and drive that characterize our students.

All of these initiatives and results would not be possible without the tireless work and ongoing support from the Washington University family. My deep appreciation goes to our entire staff, campus partners, students and their parents, alumni, employers, and the broader university community. Each of you play a crucial role, as we prepare yet another class of graduates for their first steps in the professional world.

Sincerely,

Mark W. Smith
Associate Vice Chancellor and Director
Career Center
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Our Approach

“To lead the Washington University in St. Louis community in coaching students to translate their interests, skills, values, knowledge, and experiences into purposeful career paths and to create communities connected to the world beyond Washington University.”

- Career Center Mission Statement

The Career Center is guided by our Values:

Knowing Students by Name and Story: We respect the diverse experiences and goals of our students as we help them define and create professional lives of purpose and meaning.

A Collaborative Approach to Service: We build mutually beneficial partnerships with a variety of constituencies. Success is a result of a shared vision while building upon the unique expertise of our team.

Innovation & Relevance: In an effort to stay relevant, we embrace innovation, and are not afraid to take risks. We are committed to continuous improvement of our clientele’s career development experience at WashU. We strive to stay relevant for today and ready for tomorrow while respecting our heritage.

Excellence: Excellence is integrated and reflected in all we do, from the relationships we create and nurture with our diverse clientele, to the services, programs, and information we provide. We value the commitment to excellence that is demonstrated through leadership within the institution.

Smart, Ethical Operating Practices: We seek a synergistic and intentional approach to our operations. We value thoughtful and timely decisions that are data driven and congruent with sound ethical practices.
Career Center Activity Report

Academic Year 7/1/2014 - 6/30/2015

- 12,994 Advising Interactions (5% increase over last year)
- 4,171 Students Advised (3% increase over last year)
- 3 Career Fairs attended by 1,802 students
- 4 SLAMs with 4,171 mini-career fairs
- 11 Meetups with 11 students meeting with employers
- 7 Road Shows to travel to cities to meet employers
- 147 Info Sessions with employers
- 294 Skill Building Workshops sharing expertise
- 1400+ Employers students engaged with
- 125 Stipends awarded to individual students Summer 2015
- 4,663 Post-grad full-time positions posted in CAREERlink, the Career Center’s online database of job and internship opportunities
- 3,130 Internships posted in CAREERlink
- 1,284 On-campus Interviews
- 2,238 Resume Collection Direct Recruiting Instances
- $235,000 Awarded in Stipends to individual students Summer 2015

115 147 294
Student Engagement

The Career Center helps students connect their passions to purpose and prepares students with the skills for a lifetime of career management. Services include individualized career advising and mock interviews, skill-building events and workshops, search teams, and quick questions walk-in hours.

In addition to helping students secure internships, co-op opportunities, or full-time jobs after graduation, the Career Center also offers pre-graduate school, pre-law school, and pre-medical school advising to students. With over 25 career advisors on staff, including one JD, one PhD, two MD’s, and 16 master’s degrees, the Career Center is committed to helping students pursue both their academic and professional interests.
Programming 2014-2015

Career Fairs
The Career Center hosted three career fairs on campus. Additional career fairs were hosted over winter break in Washington, D.C., Chicago, Los Angeles, New York, and Boston. In total, over 400 organizations were represented at the career fairs, as well as over 2,000 unique students.

Career Camp
This event, hosted in August, prepared students for the year with sessions providing information and tools necessary to move forward in their planning and preparation for graduate programs, internships, and jobs.

Sophomore GPS
Sophomore GPS, a workshop style event, was designed to jumpstart a sophomore’s career discovery process.

Freshmen Early Action
Designed for early planners, this program discusses how to find summer opportunities and how to network to their advantage.

FRESHstart
Held at the beginning of the spring semester each year, FRESHstart is exclusively for first-year students and acts as an introduction to the Career Center staff and services.
Career Interest Groups
Students in Career Interest Groups take action on their job or internship search in a group setting. With the facilitation of a Career Advisor and Employee Relations team, students share leads and ideas, while supporting each other through the process. Several group events were hosted throughout the year around an industry focus and also featured alumni and employer guest speakers.

Events on the Road
The Career Center hosted several events throughout the country. The Career Center’s Road Show program takes groups of students to target cities to learn about a variety of internship and employment opportunities. Each trip includes employer visits, an alumni reception or event, and informational interviews. During 2014-15, students traveled to Chicago, Los Angeles, New York, San Francisco, San Jose, and Washington, D.C.

School Specific Programming
Students in the School of Engineering & Applied Science and Sam Fox School of Design & Visual Arts receive specific programming geared toward each school. This includes special portfolio reviews for architecture students, Pro Practice Seminars for art majors, as well as special Quick Advising Hours for engineers. Career Advisors responsible for each of the specific disciplines, many with backgrounds in the discipline, are able to tailor programming to the specific needs of each audience.
Every year the Career Center at Washington University surveys the graduating class to gather information about their post-graduation plans. We follow up with graduates throughout the summer and fall in an effort to collect information from the entire class. Following is a summary of the Class of 2015’s responses.
UNDERGRADUATE CLASS OF 2015

Post-Graduation Plans

1501 Students Total*

1074 Entering the Workforce

374 Further Education

71.6% 24.9% 3%

53 Students No Response

825 Full or Part-time Job
74 Internship
61 Research
55 Seeking Employment
33 Entrepreneur
15 Volunteer
11 Military

1074 Entering the Workforce

216 Graduate School
104 Medical School
25 Seeking Further Education
24 Law School
5 Study Abroad

374 Further Education

53 No Response

* Total includes students from the Olin School of Business. To see detail information for Olin graduates, go to: olincareers.wustl.edu
ARTS & SCIENCES  Undergraduate Post-Graduation Plans

Entering the Workforce  Unknown  Further Education

<table>
<thead>
<tr>
<th></th>
<th>Enter the Workforce</th>
<th>Unknown</th>
<th>Further Education</th>
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<tbody>
<tr>
<td>67%</td>
<td>4%</td>
<td>29%</td>
<td></td>
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</tbody>
</table>

601 Students  34 Students  254 Students

891 Students Total*

- 417 Full or Part-time Job
- 58 Internship
- 53 Research
- 38 Seeking Employment
- 18 Entrepreneur
- 10 Volunteer
- 7 Military
- 601 Students Total

Graduate School 117
Medical School 86
Seeking Further Education 23
Law School 23
Study Abroad 5
Students Total 254

*2 Students Not Seeking Employment
ENGINEERING  Undergraduate Post–Graduation Plans

### Entering the Workforce
- 71% Full or Part-time Job
- 13% Seeking Employment
- 10% Internship
- 8% Research
- 4% Entrepreneur
- 3% Military
- 1% Volunteer

224 Students Total

### Unknown
- 25%

12 Students

### Further Education
- 4%

80 Students

### 317 Students Total*

- 185 Full or Part-time Job
- 13 Seeking Employment
- 10 Internship
- 8 Research
- 4 Entrepreneur
- 3 Military
- 1 Volunteer

224 Students Total

- 59 Graduate School
- 18 Medical School
- 2 Seeking Further Education
- 1 Law School

80 Students Total

*1 Student Not Seeking Employment
SAM FOX ART & ARCHITECTURE  Undergraduate Post–Graduation Plans

**Entering the Workforce**

<table>
<thead>
<tr>
<th>Unknown</th>
<th>Further Education</th>
</tr>
</thead>
<tbody>
<tr>
<td>5%</td>
<td>15%</td>
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</tbody>
</table>

70 Students 4 Students 13 Students

**88 Students Total***

- 49 Full or Part-time Job
- 11 Entrepreneur
- 6 Internship
- 2 Seeking Employment
- 1 Military
- 1 Volunteer
- 70 Students Total

All 13 Students seeking further education went to graduate school

*1 Student Not Seeking Employment
Detail by industry and employer

These industry leaders, among others, have hired Washington University students for full-time positions.

**Top Industry Categories**

- Healthcare Services
- Academia / Higher Education
- Technology
- Consulting
- Finance / Banking
- Government
- Nonprofit
- Education (Primary / Secondary)
- Marketing
- Retail / Merchandising

**Employers**

Abbott  
Accenture  
Amazon  
AmeriCorps  
Analysis Group, Inc.  
Anheuser-Busch InBev  
Answers  
AT&T  
Bain & Company, Inc.  
Boeing  
Booz Allen Hamilton  
Capital One  
Cerner Corporation  
Chungdahm Institute  
Citigroup  
City Year, Inc.  
College Advising Corps  
Cornerstone Research  
CORO  
Deloitte Consulting LLP  
Deutsche Bank  
Disney ABC Television Group  
DuPont  
Epharmix, Inc.  
Epic  
Ernst & Young  
ExxonMobil Corporation  
Facebook  
FleishmanHillard  
Fund for the Public Interest  
Goldman Sachs  
Google  
IBM  
IMC Financial Markets  
J. Crew  
J.P. Morgan  
KIPP  
Kuchnir Dermatology & Dermatologic Surgery  
Lennox International  
Less Annoying CRM  
LinkedIn  
Lockheed Martin  
L’Oreal USA, Inc.  
MasterCard International  
McKinsey & Company  
McMaster-Carr  
Medallia, Inc.  
Medtronic  
Microsoft Corporation  
Morgan Stanley  
Morningstar  
National Geographic Society  
National Institutes of Health (NIH)  
NetSuite  
Northwestern University  
Ogilvy & Mather  
Peace Corps  
PhysAssist Scribes  
PricewaterhouseCoopers (PwC)  
Protiviti  
Sense Corp  
Sony Music  
Square  
Stanford University  
Target Corporation  
Teach for America  
Tesla Motors  
TripAdvisor LLC  
U.S. Department of Defense  
U.S. Department of Justice, Antitrust Division (SF)  
Vanderbilt University  
Viacom Media Networks  
Vogue  
Washington University in St. Louis  
Washington University School of Medicine  
Wells Fargo  
Westminster Press  
Wigdor LLP  
ZS Associates

* Representative - Not Entire List
## Detail by graduate school attending

<table>
<thead>
<tr>
<th>Law School</th>
<th>Medical School</th>
<th>Graduate School</th>
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</thead>
<tbody>
<tr>
<td>8%</td>
<td>32%</td>
<td>60%</td>
</tr>
</tbody>
</table>

- 17% Engineering
- 16% Sciences
- 10% Medical
- < 2% Humanities, Public Health, Business, Art, Social Work

## Select Graduate and Professional Schools

**Recruiting Class of 2015 Graduates**

- Albert Einstein College of Medicine
- Boston University
- California Institute of Technology
- Carnegie Mellon University
- Case Western Reserve University
- Columbia University
- Cornell University
- Duke University
- Emory University
- George Washington University
- Georgetown University
- Harvard University
- Indiana University - Bloomington
- Johns Hopkins University
- Loyola University Chicago
- Massachusetts Institute of Technology (MIT)
- Medical College of Wisconsin
- New York Medical College
- New York University School of Medicine
- Northwestern University
- Ohio State University
- Pennsylvania State University
- Saint Louis University
- Southern College of Optometry
- Stanford University
- Stony Brook University
- Tufts University
- University of Arizona - Tucson
- University of Arkansas
- University of California - Berkeley
- University of California - Davis
- University of Chicago
- University of Colorado
- University of Illinois - Champaign
- University of Iowa
- University of Maryland
- University of Miami
- University of Michigan
- University of Minnesota
- University of Missouri - Columbia
- University of Missouri - St. Louis
- University of Pennsylvania
- University of Pittsburgh
- University of Texas - Austin
- University of Texas Southwestern Medical Center
- University of Virginia
- University of Wisconsin - Madison
- Vanderbilt University
- Virginia Commonwealth University
- Washington University in St. Louis
- Washington University School of Medicine
- Yale University
95% United States
Graduates settled in these areas after leaving Washington University.

5% International
Graduates choosing to move abroad relocated in these areas.
Internships are an essential part of the college experience. The Career Center encourages students to complete at least one internship before graduating. Internships provide the opportunity to test-drive a career field, make contacts, build marketable skills, and figure out likes and dislikes within specific industries.

**Most Popular Internship Organizations**

- Accenture
- Answers
- American Enterprise Institute for Public Policy Research (AEI)
- AT&T
- Barnes-Jewish Hospital
- bioMerieux
- Breakthrough Collaborative
- Brookings Institution
- Cancer Treatment Centers of America
- CBS News
- Cisco Systems, Inc.
- Citigroup
- Clark-Fox Foundation
- Clinton Foundation
- Diane Von Furstenberg
- Donald Danforth Plant Science Center
- Emerson
- Epic
- ExxonMobil Corporation
- Genentech, Inc.
- Goldman Sachs
- Google
- IBM
- International Institute of St. Louis
- L’Oreal USA, Inc.
- Launch Code
- Leo Burnett Worldwide
- Lionsgate
- MasterCard International
- Mayo Clinic
- McKinsey
- Missouri Coalition for the Environment
- MIT Lincoln Laboratory
- Morgan Stanley
- National Institutes of Health (NIH)
- Nike
- Ogilvy & Mather
- Pfizer
- PricewaterhouseCoopers (PwC)
- Procter & Gamble
- Smithsonian
- St. Louis Children’s Hospital
- Stryker
- Target Corporation
- U.S. Department of State
- Washington University in St. Louis
- ZS Associates
Total Number of Students: 4146

2046 Students Working

2565 Students Responded

By Class

<table>
<thead>
<tr>
<th>Year</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>65%</td>
</tr>
<tr>
<td>2017</td>
<td>57%</td>
</tr>
<tr>
<td>2018</td>
<td>63%</td>
</tr>
</tbody>
</table>

1581 No Response

383 Students Attending Summer Courses

136 Students with Other Activities

Domestic Internships 93%

International Internships 7%

- 42% Central
- 16% Northeast
- 13% Great Lakes
- 10% West
- 7% Mid-Atlantic
- 6% South
- 5% Southwest
- 1% Other

2565 Students Responded

1581 No Response
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Intelligent. Diverse. 
Grounded. Well-rounded.
Dedicated to making a difference.

Learn more about the students featured on the cover of this report. 
careercenter.wustl.edu/whywustl